

The Nightingale Centre, Great Hucklow

Poster and Leaflet Workshop

Hook, Pull, Catch, Land

Hook – Make them stop and look at your poster.

You need something striking to do this, something to make them want to read more. "What is that?" "That is amazing!" "That's wonderful?" It doesn't matter what the question is, but you need a 'hook' to catch them. It may be a big image, a funny, clever, interesting one. A big slogan can do it. Work out the distance people will read the poster from and ensure they can see what you want them to see.

Pull – Make them come towards the poster to read more.

If they like what they see they will stop and walk towards the poster. They will want to know more. The image might be interesting, but if there is no appeal, then they will not get closer. A picture of a dead animal might make them stop, but once they realise what it is they will move on very quickly. Intrigue might be one reason why they come in.

Catch – Make them read the small print

Now they are reading the smaller print on the poster, they are closer. Does the wording sound interesting? Does it make the person want to come to the event. This is the difference between a 'ham sandwiches' and a 'honey-glazed, slow-roasted ham sandwich'.

Land – They have decided to take it further.

If you are to land the catch they will need to follow it up. Will they be able to remember the details, are they really going to write a contact number down etc. Will they be able to remember the web site name. If it's a jumble sale will they remember the time and date. If the poster is on a web site, they have more time and ability to record the details.

Design - Form versus Function

Form: For a well designed poster we want as few words as possible - clean and simple, good impact, no clutter,. We only want a few colours, in fact very little of everything, - the *less* is *more* approach. But is there enough information for them to get the point? You know the background, so are you filling in the blanks that others can't do. Always show your poster to somebody, never judge your own work, you are too close to it. Remembers the location of the poster, if it's on your Church notice board, you don't need the full address of the place because you are there! Too much information will mean that the main points are lost. If it looks cluttered it will not be attractive. Will people really remember all the important detail if it's a poster in the Street? If the poster is part of a leaflet, then we don't need as much on the poster itself. Remember colour posters can be expensive to print.

Function: Too little information will not mean that the person goes to the next step. They might like the poster, but unless there is something that appeals to them, unless they can see a reason for going to the event, them the poster is not doing its job. They might be thinking more about the design or image, than the event its talking about. Often we produce one poster and it is going to go in several locations, so we need more information than we require to cover all bases. Accommodation

Uni-coms Conference. 6 - 8 November 2015



Poster Number	Comment		Overall Score
Hook	Pull	Catch	Land
Quality	Information	Appeal	Readability

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Mark the best poster with a star:

Hook - bluePull - redCatch - silverLand - greenVery best overall - gold



Poster-10.jpg



more from Stella: 01298 871218 info@thenightingalecentre.org.uk www.thenightingalecentre.org.uk

Poster-11.jpg



Poster-12.jpg







Poster-19.jpg



Poster-22.jpg



WWW.unitarian.org.uk many beliefs, one faith

Poster-23.jpg



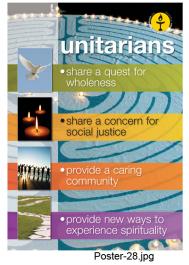
Poster-24.jpg

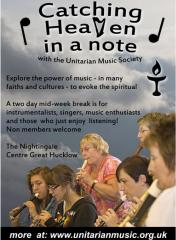
Classical Guitar ancient & modern



Neil Smith Friday 24th Sept 1pm Cross St Chapel







Poster-31.jpg



The New Atheism and the War on Terror



Poster-34.jpg



Poster-35.ipg



Poster-36.jpg



Poster-46.jpg



Explore your creative self through art, drama and allsorts. Time for walking, chilling, discussions, circle time and making new friends. New faces always welcomed, if you are 14-17 years old (or a parent) and would like more details about this Unitarian weekend please call John Harley 07985 900 935

Poster-47.jpg



Poster-48.jpg